



Objectives Sheet

CON 360 - Contracting for Decision Makers

Course Learning/Performance Objectives followed by enabling learning objectives

CON 360.U01.01	The student, while serving in the role of a contracting leader, in a collaborative environment, will produce timely written and verbal feedback to team members and the class.
CON 360.U01.01.01	Compose a self assessment of individual strengths and weaknesses to supporting team success
CON 360.U01.01.02	Apply teaming building processes and techniques
CON 360.U01.01.03	Put into action a formal feedback process in order to provide and receive feedback with team members
CON 360.U01.01.04	Critically evaluate the success of a team
CON 360.U01.01.05	Recommend improvements of a team
CON 360.U01.01.06	Analyze individual and team behavior
CON 360.U01.01.07	Identify conflict management strategies in a team environment
CON 360.U01.01.08	Apply conflict management strategies in a team environment
CON 360.U01.02	The student, while serving in the role of a contracting leader, in a collaborative environment, will produce timely written and verbal feedback to team members and the class.
CON 360.U01.02.01	Compose a self assessment of individual strengths and weaknesses to supporting team success
CON 360.U01.02.02	Apply teaming building processes and techniques
CON 360.U01.02.03	Put into action a formal feedback process in order to provide and receive feedback with team members
CON 360.U01.02.04	Critically evaluate the success of a team
CON 360.U01.02.05	Recommend improvements of a team
CON 360.U01.02.06	Analyze individual and team behavior
CON 360.U01.02.07	Identify conflict management strategies in a team environment
CON 360.U01.02.08	Apply conflict management strategies in a team environment
CON 360.U02.01	The student, while serving in the role of a contracting leader, will apply critical thinking skills to a contracting related problem.
CON 360.U02.01.01	Define Critical Thinking
CON 360.U02.01.02	Identify the core critical thinking skills
CON 360.U02.01.03	Apply critical thinking skills to a current contracting dilemma occurring at students workplace
CON 360.U02.02	The student, while serving in the role of a contracting leader, will apply critical thinking skills to a contracting related problem.
CON 360.U02.02.01	Define Critical Thinking
CON 360.U02.02.02	Identify the core critical thinking skills
CON 360.U02.02.03	Apply critical thinking skills to a current contracting dilemma occurring at students workplace
CON 360.U03.01	The student, while serving in the role of a contracting leader, will determine problem solving methods to use in a contracting related problem.
CON 360.U03.01.01	Identify various problem solving methods
CON 360.U03.01.02	Analyze the complexities of the problem to help determine the problem solving methodology to use
CON 360.U03.01.03	Solve a contracting dilemma using the Rational Problem Solving Model
CON 360.U03.01.04	Develop a paper and a briefing that uses critical thinking and problem solving techniques to solve a current contracting dilemma occurring at student's workplace
CON 360.U03.02	The student, while serving in the role of a contracting leader, will determine problem solving methods to use in a contracting related problem.
CON 360.U03.02.01	Identify various problem solving methods
CON 360.U03.02.02	Analyze the complexities of the problem to help determine the problem solving methodology to use
CON 360.U03.02.03	Solve a contracting dilemma using the Rational Problem Solving Model
CON 360.U03.02.04	Develop a paper and a briefing that uses critical thinking and problem solving techniques to solve a current contracting dilemma occurring at student's workplace
CON 360.U04.01	The student, while serving in the role of a contracting leader, will compile information and knowledge for currency in acquisition and contracting.
CON 360.U04.01.01	Locate common on-line web sites that address current topics in government acquisition and contracting
CON 360.U04.01.02	Analyze current issues in contracting using online and paper-based resources.
CON 360.U04.01.03	Apply research skills to an assigned contracting policy/legislative or court decision topic
CON 360.U04.01.04	Prepare an information brief on an assigned contracting policy/legislation or court decision topic
CON 360.U04.02	The student, while serving in the role of a contracting leader, will compile information and knowledge for currency in acquisition and contracting.



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CON 360.U04.02.01	Locate common on-line web sites that address current topics in government acquisition and contracting
CON 360.U04.02.02	Analyze current issues in contracting using online and paper-based resources.
CON 360.U04.02.03	Apply research skills to an assigned contracting policy/legislative or court decision topic
CON 360.U04.02.04	Prepare an information brief on an assigned contracting policy/legislation or court decision topic
CON 360.U05.01	The student, while serving in the role of a contracting leader, will make a decision on a contracting dilemma that complies with rules of ethics in contracting.
CON 360.U05.01.01	Apply mitigation of obstacles to ethical decision making
CON 360.U05.01.02	Given choices of behavior in a contracting dilemma, determine the ethical course of action
CON 360.U05.01.03	List the core ethical principles of the Josephson Principled Decision Making Model
CON 360.U05.01.04	Apply the Josephson Principled Decision Making Model to complex contracting issues
CON 360.U05.02	The student, while serving in the role of a contracting leader, will make a decision on a contracting dilemma that complies with rules of ethics in contracting.
CON 360.U05.02.01	Apply mitigation of obstacles to ethical decision making
CON 360.U05.02.02	Given choices of behavior in a contracting dilemma, determine the ethical course of action
CON 360.U05.02.03	List the core ethical principles of the Josephson Principled Decision Making Model
CON 360.U05.02.04	Apply the Josephson Principled Decision Making Model to complex contracting issues
CON 360.U06.01	The student, while serving in the role of a contracting leader, will determine leadership skills to use in a complex contracting issue.
CON 360.U06.01.01	Analyze alternative solutions to a complex contracting issue
CON 360.U06.01.02	Recommend solutions to a complex contracting issue
CON 360.U06.01.03	Demonstrate and defend leadership skills, by presenting the decision making process and solutions of your workgroup
CON 360.U06.01.04	Identify how your current contracting position supports the mission of the warfighter, or equivalent customer
CON 360.U06.01.05	Identify coaching behaviors that increase your effectiveness as a team leader or supervisor
CON 360.U06.02	The student, while serving in the role of a contracting leader, will determine leadership skills to use in a complex contracting issue.
CON 360.U06.02.01	Analyze alternative solutions to a complex contracting issue
CON 360.U06.02.02	Recommend solutions to a complex contracting issue
CON 360.U06.02.03	Demonstrate and defend leadership skills, by presenting the decision making process and solutions of your workgroup
CON 360.U06.02.04	Identify how your current contracting position supports the mission of the warfighter, or equivalent customer
CON 360.U06.02.05	Identify coaching behaviors that increase your effectiveness as a team leader or supervisor
CON 360.U07.01	The student, while serving in the role of contracting supervisor, will successfully identify various methods of motivating and alleviating employee stress for individuals who are dealing with constant change in the contracting work environment.
CON 360.U07.01.01	Identify the significant emotional events associated with change
CON 360.U07.01.02	Identify how to deal with stress and change and help your employees do the same.
CON 360.U07.02	The student, while serving in the role of contracting supervisor, will successfully identify various methods of motivating and alleviating employee stress for individuals who are dealing with constant change in the contracting work environment.
CON 360.U07.02.01	Identify the significant emotional events associated with change
CON 360.U07.02.02	Identify how to deal with stress and change and help your employees do the same.
CON 360.U08.01	The student, while serving in the role of a contracting leader, will determine risk mitigation techniques to use in a contracting related problem.
CON 360.U08.01.01	Identify the reasons for the presence of risk
CON 360.U08.01.02	Analyze risk handling techniques as stated in the "DoD Risk, Issues and Opportunities Guide" in a contracting issue
CON 360.U08.02	The student, while serving in the role of a contracting leader, will determine risk mitigation techniques to use in a contracting related problem.
CON 360.U08.02.01	Identify the reasons for the presence of risk
CON 360.U08.02.02	Analyze risk handling techniques as stated in the "DoD Risk, Issues and Opportunities Guide" in a contracting issue
CON 360.U09.01	The student, while serving in the role of a contracting leader, will suppose the perspective of an industry and senior Government contracting leader to an assigned contracting policy issue.
CON 360.U09.01.01	Identify how Industry plays as a collaborative partner
CON 360.U09.01.02	Identify industry risk factors during the contracting process



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CON 360.U09.01.03	Using knowledge of industry risk and personal perspective, formulate viable solutions to a contracting dilemma
CON 360.U09.01.04	Using knowledge of industry risk and personal perspective, evaluate viable solutions to a contracting dilemma in order to reach a defensible decision
CON 360.U09.01.05	Prepare a decision brief with an implementation plan on a current and complex contracting policy issue for a senior leader in contracting
CON 360.U09.02	The student, while serving in the role of a contracting leader, will suppose the perspective of an industry and senior Government contracting leader to an assigned contracting policy issue.
CON 360.U09.02.01	Identify how Industry plays as a collaborative partner
CON 360.U09.02.02	Identify industry risk factors during the contracting process
CON 360.U09.02.03	Using knowledge of industry risk and personal perspective, formulate viable solutions to a contracting dilemma
CON 360.U09.02.04	Using knowledge of industry risk and personal perspective, evaluate viable solutions to a contracting dilemma in order to reach a defensible decision
CON 360.U09.02.05	Prepare a decision brief with an implementation plan on a current and complex contracting policy issue for a senior leader in contracting