



## Objectives Sheet

### SBP 210 - Subcontracting

*Course Learning/Performance Objectives followed by enabling learning objectives*

<b>SBP 210.U01.01</b>	<b>Summarize opportunities and requirements to maximize small business participation through subcontracting.</b>
SBP 210.U01.01.01	Identify how subcontracting goals are established and monitored.
SBP 210.U01.01.02	Identify regulatory requirements for small business subcontracting in the Federal Acquisition Regulation (FAR) and the Defense Federal Acquisition Regulation Supplement (DFARS).
<b>SBP 210.U02.01</b>	<b>During the Pre-Solicitation phase of an acquisition, advise the acquisition team in pursuing a subcontracting strategy that maximizes small business participation.</b>
SBP 210.U02.01.01	Identify effective market research techniques to gather information to support a proactive subcontracting strategy.
SBP 210.U02.01.02	Recommend incentive subcontracting when appropriate.
SBP 210.U02.01.03	Ensure that the acquisition strategy includes an appropriate subcontracting strategy that maximizes small business utilization.
SBP 210.U02.01.04	Review the subcontracting strategy as documented on DD Form 2579.
<b>SBP 210.U03.01</b>	<b>Differentiate between assessing small business subcontracting plans and evaluating small business participation.</b>
SBP 210.U03.01.01	Differentiate between different types of small business subcontracting plans.
SBP 210.U03.01.02	Analyze proposed subcontracting goals.
SBP 210.U03.01.03	Identify requirements for evaluating small business participation.
SBP 210.U03.01.04	Compare and contrast requirements for assessing small business subcontracting plans and evaluating small business participation.
<b>SBP 210.U04.01</b>	<b>During the Solicitation and Award phase of an acquisition, assist the acquisition team in clearly describing subcontracting requirements of the solicitation, evaluating small business participation and past performance, assessing small business subcontracting plans, and negotiating any subcontracting issues with offerors.</b>
SBP 210.U04.01.01	Review the solicitation to ensure that appropriate subcontracting language, clauses, and evaluation criteria are incorporated.
SBP 210.U04.01.02	Develop solicitation language, clauses, and evaluation criteria for a given acquisition.
SBP 210.U04.01.03	Support the acquisition team in evaluating small business participation requirements during the source selection process and in assessing the small business subcontracting plan.
SBP 210.U04.01.04	Assist the Contracting Officer with developing a negotiation objective for subcontracting with offerors.
<b>SBP 210.U05.01</b>	<b>During the Post-Award phase of an acquisition, support the Contracting Officer in monitoring compliance with subcontracting requirements.</b>
SBP 210.U05.01.01	Identify the SBP's role in monitoring subcontracting compliance post-award.
SBP 210.U05.01.02	Review reports used in monitoring compliance with subcontracting requirements.
SBP 210.U05.01.03	Identify actions to be taken as a result of review and analysis of subcontracting compliance reports.
<b>SBP 210.U06.01</b>	<b>Identify common subcontracting situations that may arise after the contract is awarded and ways to address them.</b>
SBP 210.U06.01.01	Given a scenario, identify and address common post-award subcontracting situations.