



# DEFENSE ACQUISITION UNIVERSITY

## Equivalent Course Listing for Colleges and Universities

### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
<a href="#">Alabama State University</a>	CON 091	CON 091	Contracting Fundamentals	Yes	6/29/2020	INDEF
<a href="#">American Graduate University</a>	CON 100	AM 500	Shaping Smart Business Arrangements		3/30/2006	INDEF
		AGU 600	Government Contracting Business Arrangements	Yes	7/15/2010	INDEF
	CON 121	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 124	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 127	AGU 601	Federal Government Contracting	Yes	3/1/2014	INDEF
	CON 216	AGU 603	Government Contract Law	Yes	10/1/2008	INDEF
<a href="#">Athens State University</a>	ACQ 101	ACM 394	Introduction to Acquisition and Contract Management	Yes	8/19/2013	6/1/2016
	CON 216	ACM 398	Government Contract Law	Yes	3/12/2014	6/1/2016
<a href="#">Bellevue University</a>	ACQ 101	BA 474	Fundamentals of Systems Acquisition Management	Yes	3/25/2011	2/28/2021
	CON 100	BA 380	Shaping Smart Business Arrangements	Yes	12/1/2006	INDEF
	FE 301	FE 301	Advanced Facilities Engineering	Yes	9/4/2012	12/31/2016
<a href="#">Georgia Institute of Technology</a>	CON 090	CON 090	Federal Acquisition Regulation (FAR) Fundamentals	NO	12/1/2011	6/30/2020
	CON 090	CON 090-1	Contracting Overview of the FAR	NO	12/1/2011	6/30/2020
		CON 090-2	Contract Planning in the FAR	NO	12/1/2011	6/30/2020
		CON 090-3	Contract Formation in the FAR	NO	12/1/2011	6/30/2020
		CON 090-4	Contract Administration in the FAR	NO	12/1/2011	6/30/2020



# DEFENSE ACQUISITION UNIVERSITY

## Equivalent Course Listing for Colleges and Universities

### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	10/1/2012	INDEF
	CON 260B	CON 260	Small Business Program	NO	9/1/2011	INDEF
	CON 243	CON 243	Architect-Engineer Contracting	NO	2/1/2016	INDEF
	CON 244	CON 244	Construction Contracting	NO	6/1/2015	INDEF
	COR 206	COR 206	Contracting Officer's Representatives in a Contingency Environment	NO	8/1/2014	INDEF
	COR 222	COR 222	Contracting Officer's Representative Course	NO	8/1/2014	INDEF
<b>Macon State College</b>						
	CON 100	MGMT 4151	Principles of Contracting		5/1/2008	9/30/2012
		MGMT 4152	Contract Evaluation and Award		7/1/2008	9/30/2012
	CON 216	MGMT 4151	Principles of Contracting		5/1/2008	9/30/2012
		MGMT 4152	Contract Evaluation and Award		7/1/2008	9/30/2012
		MGMT 4153	Contract Pricing		7/1/2008	9/30/2012
<b>Mount St. Mary's University</b>						
	CON 090	BUS 342	Government Contracting I	NO	10/2/2012	6/30/2020
		BUS 343	Government Contracting II	NO	10/2/2012	6/30/2020
	CON 216	MBA 605	Legal Considerations in Contracting	NO	7/1/2013	INDEF
	CON 270	MBA 606	Intermediate Cost and Price Analysis	NO	3/4/2014	INDEF
	CON 280	MBA 607	Source Selection and Administration of Service Contracts	NO	3/1/2013	INDEF
	CON 290	MBA 608	Contract Administration and Negotiation Techniques in a Supply Environment	NO	10/1/2014	INDEF
	CON 360	MBA 609	Contracting for Decision Makers	NO	6/1/2015	INDEF



# DEFENSE ACQUISITION UNIVERSITY

## Equivalent Course Listing for Colleges and Universities

### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
<a href="#">Northern Virginia Community College</a>	CON 090	CON 104	Federal Acquisition Regulation (FAR) Fundamentals I	NO	2/20/2013	6/30/2020
		CON 105	Federal Acquisition Regulation (FAR) Fundamentals II	NO	2/20/2013	6/30/2020
	CON 100	CON 100	Shaping Business Arrangements	YES	8/23/2010	INDEF
	CON 121	CON 121	Contract Planning	YES	5/1/2013	INDEF
	CON 124	CON 124	Contract Execution	YES	9/15/2013	INDEF
	CON 127	CON 127	Contract Management	YES	10/1/2014	INDEF
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	1/1/2015	INDEF
	CON 200	CON 200	Business Decisions for Contracting	YES	1/1/2015	INDEF
	CON 216	CON 216	Legal Considerations in Contracting	YES	1/10/2011	INDEF
	CON 237	CON 237	Simplified Acquisition Procedures	YES	10/20/2010	INDEF
CON 270	CON 270	Intermediate Cost and Price Analysis	NO	1/1/2015	INDEF	
<a href="#">Sinclair Community College</a>	ACQ 101	ACQ 101	Fundamentals of Systems Acquisition Management	YES	10/1/2010	5/7/2015
	CON 100	CON 100	Shaping Smart Business Arrangements	YES	4/1/2010	5/7/2015
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	YES	6/1/2013	11/16/2015
	LOG 101	LOG 101	Acquisition Logistics Fundamentals	YES	5/1/2011	5/7/2015
	LOG 102	LOG 102	Systems Sustainment Management Fundamentals	YES	4/1/2010	5/7/2015
	LOG 103	LOG 103	Reliability, Availability, and Maintainability (RAM)	YES	9/20/2010	5/7/2015
<a href="#">Southwestern College</a>	ACQ 203	ACQ 203	Intermediate Systems Acquisition, Part B	NO	3/1/2016	4/16/2018
	CON 090	CON 090	Federal Acquisition Regulation (FAR) Fundamentals	NO	1/1/2016	4/16/2018
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	NO	4/1/2016	4/16/2018



# DEFENSE ACQUISITION UNIVERSITY

## Equivalent Course Listing for Colleges and Universities

### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
	CON 244	CON 244	Construction Contracting	NO	12/12/2016	4/16/2018
	CON 290	CON 290	Contract Administration and Negotiation Techniques in a Supply Environment	NO	1/1/2016	4/16/2018
	CON 360	CON 360	Contracting for Decision Makers	NO	6/1/2016	4/16/2018
<a href="#">Thomas University</a>	CON 091	CON 091	Contract Fundamentals	YES	1/27/2020	INDEF
	CON 170	CON 170	Fundamentals of Cost and Price Analysis	YES	6/3/2019	INDEF
	CON 244	CON 244	Construction Contracting	YES	8/13/2019	INDEF
	CON 280	CON 280	Source Selection and Administration of Service Contracts	YES	2/6/2020	INDEF
	CON 290	CON 290	Negotiation and Administration of Supply Contracts	YES	7/8/2019	INDEF
	COR 222	COR 222	Contracting Officer's Representative Course	NO	6/5/2019	INDEF
<a href="#">University of Dayton</a>	CON 290	Contracts 2900	Contract Administration and Negotiation Techniques in a Supply Environment	Yes	7/20/2020	INDEF
<a href="#">University of Maryland University College</a>	CON 100	CON X1000	Shaping Smart Business Arrangements	NO	10/22/2013	8/31/2015
	CON 100	ASCM 626	Purchasing and Material Management	YES	9/1/2015	INDEF
	CON 200	CON X1200	Business Decisions for Contracting	NO	11/12/2013	8/31/2015
	CON 200	ASCM 630	Commercial Transactions in a Technological Environment: Law, Management, and Technology	YES	9/1/2015	INDEF
	CON 216	CON X1216	Legal Considerations in Contracting	NO	12/10/2013	8/31/2015



# DEFENSE ACQUISITION UNIVERSITY

## Equivalent Course Listing for Colleges and Universities

### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
	CON 216	ASCM 627	Legal Aspects of Contracting	YES	9/1/2015	INDEF
<a href="#">University of Virginia</a>	CON 090	FAC 3010 FAC 3011 FAC 3012	Federal Regulations I Federal Regulations II Federal Regulations III	YES YES YES	7/20/2015 7/20/2015 7/20/2015	6/30/2020 6/30/2020 6/30/2020
	CON 100	PC 401 PC 402 PC 403	Procurement and Contracting (resident or web "W" version) Contract Administration Cost and Price Analysis (resident or web "W" version)		9/7/2006 9/7/2006 9/7/2006	9/30/2015 11/6/2009 9/30/2015
	CON 100	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 121	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 124	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 127	FAC 3020	Contract Management	YES	12/1/2015	INDEF
	CON 170	FAC 3030 FAC 3031	Federal Cost and Price Analysis I Federal Cost and Price Analysis II	YES YES	7/1/2015 7/1/2015	INDEF INDEF
	CON 216	PC 4040	Government Contract Law	YES	1/1/2012	INDEF
<a href="#">University of West Florida</a>	CON 100	PAD 5855	Acquisition Management		6/30/2005	10/31/2008
	CON 100	PAD 5855	Acquisition Administration	YES	6/30/2005	8/9/2013
<a href="#">Webster University</a>	CON 090	GCON 5000	Fundamentals of Government Contracting	YES	2/26/2019	6/30/2020
	CON 091	GCON 5000	Fundamentals of Government Contracting	YES	7/30/2020	INDEF
	CON 100	PROC 5000	Procurement and Acquisitions Management	YES	1/1/2008	6/1/2020



## DEFENSE ACQUISITION UNIVERSITY

### Equivalent Course Listing for Colleges and Universities

#### Last Update September 11, 2020

*This resource is updated within 1 business day of an approval*

\* The below list of equivalencies are for courses currently being delivered by DAU and/or predecessors courses which are considered acceptable towards meeting current acquisition career field certification requirements.

\* To be equivalent, the providers program must have been completed on or within the approval period listed.

\* If more than one provider course is listed for a single DAU course, then all provider courses must have been completed to be equivalent to the DAU course.

**\* For equivalencies in this category of provider, if the completion is a course for which the college or university also awards academic credit for its completion, i.e., semester or quarter hours, the student must have received a letter grade of "B" or better to be credited with completing the DAU equivalent course.**

Organization Name	DAU Course Code	Provider Course Code if Applicable	Providers Course Name	Available Online	Approval Period	
					Start (mn/day/yr)	End (mn/day/yr)
		PROC 5830	Pricing	YES	1/1/2008	6/1/2020
		PROC 5840	Negotiations	YES	1/1/2008	6/1/2020
	CON 100	GCON 5000	Fundamentals of Government Contracting	YES	4/23/2020	INDEF
	CON 121	GCON 5100	Government Contracting Lifecycle	YES	4/30/2019	INDEF
	CON 124	GCON 5100	Government Contracting Lifecycle	YES	4/30/2019	INDEF
	CON 127	GCON 5100	Government Contracting Lifecycle	YES	4/30/2019	INDEF
	CON 170	GCON 5300	Business Decisions for Government Contracting	YES	6/10/2019	INDEF
	CON 200	GCON 5500	Business Decisions in Government Contracting	YES	6/28/2019	INDEF
	CON 216	PROC 5890	Government Procurement Law	YES	1/1/2008	6/1/2020
	CON 216	GCON 5500	Business Decisions in Government Contracting	YES	8/21/2019	INDEF
	CON 280	GCON 5700	Source Selection and Administration of Service Contracts	YES	9/11/2020	INDEF